## IS YOUR COMPANY ON THE ROAD TO SUCCESS?

The MedComm mile-markers you should meet along your product-launch journey

PHASE 3



**SB Pharma** can help you every step of the way!

**UPDATE** AMCP dossier post-FDA-approval **CREATE** product slide decks **TRAIN** and implement med info call center **MAINTAIN** MedComms with up-to-date info

CONDUCT advisory boards with KOLs and glean place of product in competitive landscape
PUBLISH Phase 3 pivotal trial data
DRAFT SRLs and FAQs

**PREPARE** pre-approval AMCP dossier

**PRESENT** preliminary data at medical conferences

PHASE 1

HASE 4
& beyond

FDA APPROVAL

→ PHASE 2

rial data

BEGIN developing
scientific platform
EDUCATE team and
external stakeholders
on disease state

PRECLINICAL

**DESIGN** posters for medical conferences

**GATHER** insights and analyze trends at scientific conferences to create reports



Along the way:
COMPOSE white papers
PERFORM literature searches
EXECUTE field medical training